Paid Placement Opportunities in CRM Software Professional Services

ProspectSoft have a history of providing superb placement opportunities for top calibre IT students. We recruit with future permanent job opportunities in mind and are therefore ONLY looking for ambitious students who wish to pursue a career in the IT industry.

The Package

- Salary £13,200
- Top performing students will have the opportunity to
  - Be offered a permanent position upon graduation, which may include a £2000 bursary to help fund the final year AND
  - Have the chance to win a brand new laptop which will be awarded to the ‘Top Performing Student of the Year’

If you are a top performer with ambition to succeed please read on.

Company Background

ProspectSoft Ltd. is a rapidly-growing company based in High Wycombe, Buckinghamshire, midway between London and Oxford.

The company was formed in 1994 as a specialist software house and has developed considerable expertise in mobile database solutions and systems integration. One result of this mobile focus is that we collaborate with some of the world’s leading IT suppliers, including Intel and HP. ProspectSoft CRM was Intel’s software solution of choice to launch the Centrino® platform.

The company has evolved rapidly over the past 5 years and, following a 300% expansion since the start of the millennium, systems are now installed in the UK and 12 other countries, from Sweden to South Africa, Ireland to New Zealand and the USA. ProspectSoft delivers its solutions in the UK through 40 highly trained and qualified resellers, backed up by in-house sales, support and consulting staff.

We have two year long placement positions available in our professional services department, based in our High Wycombe office.
**Professional Services**

Members of the Professional services team perform a variety of tasks from designing and developing real world solutions to meeting customers, configuring systems and providing training to end users and our resellers. Placements can expect to receive the same responsibilities and exciting opportunities as the full time members of the department.

Members of the professional services team are the main point of contact for customers trying to get more out of their ProspectSoft CRM system. They meet face to face with customers in order to establish requirements and formulate solutions, adding value to their business.

Successful applicants can expect to gain a great deal of experience working with databases and writing SQL statements, procedures and custom import routines to populate and manipulate data within them. In addition a high level report writing product will be taught and then used, to write reports and product extensions for in-house and customer use. Placement students will also gain experience with some of the industries latest and most powerful technologies such as Microsoft Windows Servers, Microsoft Windows, Microsoft Office, Microsoft Virtual Server 2003, Microsoft Exchange, Microsoft Virtual PC, Go-to-assist, ProspectSoft CRM... and many more.

This year’s current students have been working closely with development to make our software Vista and Office 2007 compatible while upgrading our servers and maintaining our customer’s and in-house networks. Other placement activities have included prototype development, setting up testing and demonstration environments, assisting with the specification and design of bespoke software developments for in-house use, visiting the CeBIT exhibition in Hannover Germany to assist with the setup of ProspectSoft CRM software at the Intel demonstration stand as well as various customer visits and consultancy work.

One thing you can be certain of is a challenging and exciting year which will expand your horizons and give you the confidence to take on a career in IT.

“This year has given us all great opportunities full of responsibility, helping our customers and resellers alike, whilst expanding our knowledge and gaining many invaluable transferable skills that will help in our future academic and professional ventures.”

- Paul Davis, Technical Services

“Working at ProspectSoft has given me an in depth awareness of the inner workings of the professional world, working closely with every member of staff from other placement students to directors”

-Miles Dibb, Technical Services

“ProspectSoft provide detailed and thorough training which builds a strong and sturdy stepping stone from which to begin your journey as a professional in the IT industry”

-Dan Bryant, Development
Requirements

You will typically be expecting to achieve a 2:1 or above in a Computing or Software Development related subject, have achieved at least 2 A’s or B’s at A levels and 8 or more good grades at GCSE level. In addition to this you should be able to demonstrate a strong interest in computing, and a desire to develop your skills in all aspects of computer technology.

As the professional services team is expected to spend a proportion of their time out of the office a clean driving license and access to a car is highly advantageous.

What to do

If you are interested in joining our dynamic and exciting team and are prepared to work hard whilst having fun, then please either email (careers@prospectsoft.com) or print out and send your CV to the address at the top of the page, marked for the attention of Dan Bryant

Include a covering letter, stating the job role you are interested in and why you feel you are suitable for this particular role.

The closing date for applications is Sunday 29th April 2007, and successful applicants will be asked to attend a recruitment day on the 9th May 2007.